

Date: 06/20/2013

Grocery Store:	Fred Meyer
Customer:	Chris Liu, owner
Business:	Pho Tango Vietnamese Bistro
Address:	22139 NW Imbrie Dr., Hillsboro, OR 97124 - US
Phone:	
Number of Coupons Rec	deemed: Per Week: 175 Per Month: 700

## Comments:

Pho Tango has been advertising with the Fred Myer on Imbrie in Hillsboro for the last three years. We love the flexibility of being able to change our ad each quarter based on my needs at that time of the year. We average fifteen to twenty five coupons back, each day. My average ticket with a customer redeeming the coupon is approximately thirty nine dollars. The average ticket without a coupon runs about twelve percent less. People buy more items or desserts because of the perceived value they get. In the last quarter of my cost analysis, my return on investment was almost twenty five times more. It is the best thing we do to draw customers to our restaurant. Feel free to call if you have any questions.

Signature:

Chris Liu, owner

